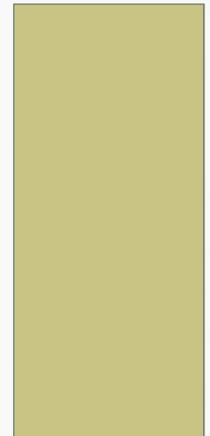


3RD QUARTER FY2018 BUDGET RESULTS

JOHNSON COUNTY, IOWA



3RD QUARTER FY2018 RESULTS JOHNSON COUNTY, IOWA

Results for all of the County's 46 departments were analyzed for this report.

Of the 46 County departments, only six departments have service area expenses currently exceeding the 75% expected budget expenditure level at the end of March, 2018. Of those six departments, only two are significantly (>85%) over their expected budgetary spending levels YTD.

Many of the County's departments (30) have significant variances in their expected revenues YTD (15 negative variances and 15 positive variances), but many of these are largely due to the timing differences of the respective revenue streams or are due to unbudgeted program revenues that were not originally a part of the County's budget. Many of the negative revenue variances are immaterial in nature and don't affect the expected overall County revenue projections significantly.

3RD QUARTER FY2018 EXPENDITURE RESULTS: NOTABLE VARIANCES

Debt Service expenses (Dept. 21 & 65) are low because loan principal payments aren't made until April-June. Institutional Accounts & Juvenile Justice (Dept. 41 & 27) are under budget due to low detention & commitment related expenses. Veteran's Affairs (Dept. 50) is less than expected due to lower rent & funeral services provided. Court Services (Depts. 28 & 47) continue to have lower than expected court activities YTD. Physical Plant (Dept. 17) is below budget due to lower building repair & utility costs. Targeted Case Management is well below budget due to the program being taken over by the State's privately managed care programs and MHDS expenditures are low as only 50% of the distribution to the ECR has been paid YTD. Many of the other special revenue and capital funds are under budget due to the timing of their related project progression.

Central Services (SA3 & SA6) are significantly exceeding its budget currently (94% & 98% expended YTD). Both of these budget areas are *de minimus* budget areas that pay for veteran's grave marker maintenance and State apiary inspections, so there is little concern over these deviations. The other area significantly ahead of its budget is the General Basic Block Grants (SA6) and this area is over because the large affordable housing grant (\$600,000) was paid out during January 2018.

3RD QUARTER FY2018 REVENUE RESULTS: NOTABLE VARIANCES

The Ambulance department (Dept. 01) should end the year close to their expected budget in their overall revenue projections with 69.0% collected YTD. Revenue budget projections for Ambulance have been steadily increased over the years to more accurately reflect actual collections experience.

Delinquent collections in the County Attorney's office (Dept. 02) is at ~97% collected YTD, despite increasing these budgeted revenue projections over the last few annual budget cycles. Drug Court reimbursements were originally budgeted this fiscal year, but State & Federal program support ended.

The Recorder's office (Dept. 11) actual collections are still tracking closely with their budgeted revenue projections, hopefully their revenue levels continue to meet our budgetary expectations the remainder of the fiscal year.

Because of the declining amount of client case workload in Targeted Case Management, we've seen a correspondingly significant decline in the department's reimbursements for services provided. It's expected that this program will continue to diminish in its activities as the fiscal year progresses. YTD we've realized only 45% of the budgeted \$2,339,340 in revenues.

Secondary Roads (Dept. 49) may realize additional revenues of ~\$400,000 above budget expectations by year end largely due to the enhanced Road Use Tax (RUT) revenue stream, which currently stands at 83% of expected budget. This cannot be predicted reliably as the monthly receipts can vary significantly (monthly receipts this year have varied between \$410,573 - \$675,458)

Through March 2018 the County collected ~94% of our budgeted current tax revenues for FY2018 and the FY2018 bond proceeds were receipted in December 2017. These receipts often make it appear as though those revenues will significantly exceed the budget at year end, but that's not usually the case. Departments affected are Central Services & General Supplemental Block Grants & Conservation Bond (Depts. 18, 21 & 83).

A number of departments are below expectations, but the majority of these variances are due to the timing of their respective cash flows, and many are immaterial in nature. Some of the departments affected in this manner are Human Resources (Dept. 6); Information Services (Dept. 7) and Treasurer/Taxes (Dept. 14).

EXPENDITURES YEAR TO DATE FY18

	BUDGET ON 3/31/2018	EXPENSES ON 3/31/2018	% BUDGET EXPENDED YTD	
GENERAL BASIC FUND				
01 Ambulance	4,407,538	3,236,886	73.4%	
02 Attorney (SA 1)	2,479,873	1,559,739	62.9%	No Family or Drug Court expenses; Salaries @ 56% YTD
02 Attorney (SA 9)	1,007,907	848,666	84.2%	
03 Auditor/Accounting	1,158,365	849,166	73.3%	
04 Public Health	4,391,912	3,194,591	72.7%	
05 Board of Supervisors	797,897	572,416	71.7%	
06 Human Resources	503,491	369,399	73.4%	
07 Information Technology	1,388,014	1,062,312	76.5%	
08 Sheriff (SA 1)	11,737,994	8,259,237	70.4%	No firearms training YTD
08 Sheriff (SA 6)	600	0	0.0%	
10 Medical Examiner	927,448	680,356	73.4%	
11 Recorder	739,504	548,213	74.1%	
12 SEATS	3,299,241	2,373,987	72.0%	
14 Treasurer (SA 8)	989,612	686,542	69.4%	
14 Treasurer (SA 9)	367,765	259,117	70.5%	
15 Finance	329,682	245,178	74.4%	Building repairs & utility costs under budget YTD
17 Physical Plant	1,654,749	1,007,345	60.9%	Veteran's grave markers
18 Central Services (SA 3)	800	750	93.8%	Apiary services
18 Central Services (SA 6)	100	98	98.0%	Township officials lower than expected
18 Central Services (SA 8)	7,600	4,948	65.1%	Minimal flex spending & merit costs YTD
18 Central Services (SA 9)	796,730	437,926	55.0%	
19 Planning & Zoning	1,033,703	726,467	70.3%	
20 Block Grants (SA 1)	3,720,000	2,115,516	56.9%	JECC payment @ 55% YTD
20 Block Grants (SA 3)	1,479,513	1,001,392	67.7%	
20 Block Grants (SA 6)	865,427	795,909	92.0%	Larger affordable housing grant (\$600K) paid
24 Conservation	2,209,286	1,575,848	71.3%	
25 County Farm	387,803	138,134	35.6%	Building repairs at 5% YTD
31 EMS	25,000	2,084	8.3%	Small draw for EMS training
41 Institutional Accounts	159,425	28,829	18.1%	Commitment activity only
42 Targeted Case Management (TCM)	2,349,594	1,012,660	43.1%	TCM personnel costs @ 40%
45 Human Services	1,612,976	997,417	61.8%	General welfare & assistance @ ~60% YTD
50 Veterans Affairs	217,303	121,781	56.0%	Client rent & funeral costs @ ~27% of budget
54 Juvenile Crime Prevention	365,655	249,028	68.1%	
	51,412,507	34,961,937	68.0%	
GENERAL SUPPLEMENTAL FUND				
21 Block Grants (JECC Debt Service)	468,933	24,467	5.2%	First half interest payment
22 Insurance	1,401,500	930,165	66.4%	
27 Juvenile Justice	695,365	427,648	61.5%	Detentions costs are declining
28 Court Services/Attorney (SA 1)	258,786	101,902	39.4%	Prosecution costs minimal
28 Court Services/Attorney (SA 9)	4,100	665	16.2%	Court reporting costs only
33 Auditor/Elections	892,546	534,043	59.8%	No primary election costs YTD
47 Court Services/Sheriff	44,200	6,214	14.1%	Transport activity costs
	3,765,430	2,025,104	53.8%	
RURAL BASIC FUND				
23 Block Grants (SA 1)	101,930	75,493	74.1%	
23 Block Grants (SA 6)	1,062,604	766,137	72.1%	
	1,164,534	841,630	72.3%	
SPECIAL REVENUE FUNDS				
32 REAP	236,000	13,032	5.5%	Supplies & fees expense
46 MH-DD	6,207,724	3,169,372	51.1%	ECR payments @ 50% YTD ~\$1.9M under budget for bridge & asphalt
49 Secondary Roads (SA 0)	4,135,998	2,482,907	60.0%	Surfacing costs lagging
49 Secondary Roads (SA 7)	10,260,319	6,782,211	66.1%	Equipment & K-9 purchase
68 Law Enforcement Proceeds	200,000	8,201	4.1%	Equipment & supplies
69 Prosecutor Forfeiture	7,500	439	5.9%	Vehicles, equipment, fees & construction costs
82 Conservation Trust	5,195,965	485,372	9.3%	Records conversion
87 Recorder's Records Management	70,500	100	0.1%	
	26,314,006	12,941,634	49.2%	
DEBT SERVICE FUND				
65 Debt Service	18,415,725	110,363	0.6%	First interest payment
	18,415,725	110,363	0.6%	
CAPITAL PROJECTS FUNDS				
40 Technology	2,377,534	1,822,015	76.6%	
44 Capital Expenditures	1,242,724	960,359	77.3%	Machinery & equipment activity
81 Energy Reinvestment	309,000	89,182	28.9%	Construction & improvements @ ~25% YTD
83 Conservation Bond	4,840,986	1,915,313	39.6%	CIT & MW One <1% YTD
85 Capital Projects	12,315,005	4,058,225	33.0%	
	21,085,249	8,845,094	41.9%	
EXPECTED PERCENTAGE OF BUDGET EXPENDED THROUGH MARCH, 2018:			75.0%	
FAVORABLE BUDGET VARIANCE (-10%)				
UNFAVORABLE BUDGET VARIANCE (+10%)				

REVENUES RECEIVED YTD FY18

	BUDGET ON 3/31/2018	REVENUE ON 3/31/2018	% BUDGET RECEIVED YTD	
GENERAL BASIC FUND				
01 Ambulance	2,982,579	2,057,510	69.0%	
02 Attorney (SA 1)	482,214	309,730	64.2%	No Drug Court reimbursements YTD
02 Attorney (SA 9)	2,500	2,261	90.4%	Copier fees
03 Auditor/Accounting	9,100	7,526	82.7%	>\$5,861 in liquor license fees
04 Public Health	2,470,722	1,974,727	79.9%	
05 Board of Supervisors	225	130	57.8%	Fireworks permits @ 44%
06 Human Resources	3,000	0	0.0%	Fees collected near YE
07 Information Services	45,700	46,629	102.0%	Unexpected GIS revenue
08 Sheriff	1,008,350	820,243	81.3%	
10 Medical Examiner	242,800	209,697	86.4%	Reimbursements @ 89%
11 Recorder	1,005,600	739,127	73.5%	
12 SEATS	2,110,798	1,696,259	80.4%	
14 Treasurer (SA 8)	1,056,400	891,385	84.4%	
14 Treasurer (SA 9)	102,795	5,104	5.0%	Most revenues realized near YE
17 Physical Plant	107,700	72,441	67.3%	
18 Central Services (TAXES & CREDITS)	26,570,548	25,083,677	94.4%	2nd half taxes now in
18 Central Services	14,686,694	14,323,895	97.5%	Bond proceeds now in
19 Planning & Zoning	375,560	212,252	56.5%	Permit fees @ 54% YTD
20 Block Grants	0	2,500	N/A	Unbudgeted reimbursements
24 Conservation	137,003	71,772	52.4%	Most revenues are seasonal
25 County Farm	49,700	38,700	77.9%	
31 Emergency Medical Services	25,000	2,084	8.3%	Small EMS grant
42 Targeted Case Management (TCM)	2,339,340	1,058,531	45.2%	Reimbursements down as expected
45 Human Services	365,971	225,296	61.6%	Mobility grant @ 25% YTD
50 Veterans Affairs	10,000	19,305	193.1%	96% VA grant + unbudgeted donations & contributions
54 Juvenile Crime Prevention	27,155	12,372	45.6%	DECAT funds lagging YTD
	56,217,454	49,883,153	88.7%	
GENERAL SUPPLEMENTAL FUND				
21 Block Grants (JECC Debt Service)	5,461,390	5,229,835	95.8%	2nd half property taxes in
22 Insurance	80,000	138,663	173.3%	Premium credit, insurance recovers ahead of schedule
28 Court Services/Attorney	4,500	4,941	109.8%	Fee reimbursements for service of notice
33 Auditor/Elections	128,490	105,505	82.1%	
	5,674,380	5,478,944	96.6%	
RURAL BASIC FUND				
23 Block Grants	6,141,134	5,829,786	94.9%	2nd half property taxes in
	6,141,134	5,829,786	94.9%	
SPECIAL REVENUE FUNDS				
32 REAP	51,011	40,877	80.1%	
46 MH-DD	6,064,626	5,343,385	88.1%	2nd half property taxes in
48 Road Construction Escrow	0	0	N/A	
49 Secondary Roads	6,686,946	5,445,476	81.4%	Interest & small cash proceeds
68 Law Enforcement Proceeds	200,000	389	0.2%	Small forfeiture
69 Prosecutor Forfeiture	4,200	455	10.8%	\$117K received of \$3.7 M grants
82 Conservation Trust	3,777,074	153,210	4.1%	
83 Conservation Bond	3,486,000	3,604,457	103.4%	Bond proceeds now in
87 Recorder's Records Management	31,180	21,840	70.0%	
	20,301,037	14,610,089	72.0%	
DEBT SERVICE FUND				
65 Debt Service	18,486,319	17,382,456	94.0%	2nd half property taxes in
	18,486,319	17,382,456	94.0%	
CAPITAL FUNDS:				
40 Technology	45,700	26,532	58.1%	Computer purchase reimbursements @ 47%
44 Capital Expenditures	5,500	12,065	219.4%	Interest revenue
81 Energy Reinvestment	88,000	299,396	340.2%	Big rebate check for prior year project
85 Capital Projects	1,008,000	180,881	17.9%	Interest & watershed grant reimbursements
	1,147,200	518,874	45.2%	
	107,967,524	93,703,302	86.8%	
EXPECTED PERCENTAGE OF BUDGET RECEIVED THROUGH MARCH, 2018:			75.0%	
FAVORABLE BUDGET VARIANCE (+10%)				
UNFAVORABLE BUDGET VARIANCE (-10%)				